



DR. MARTIN'S

Animal Vaccine Virus.



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It is well known to the profession that *True* animal vaccination was introduced into America by Dr. Henry A. Martin (September, 1870.) Of the complete revolution in the American practice of vaccination since that date we need not speak. We have continued the production of true animal virus without interruption since its introduction by our senior partner, in an establishment far superior in extent and appointment and at an expenditure far beyond anything of the sort in this country, or even in Europe. For a time there was no other American source of supply. It seemed possible that our right in this matter might, after the manner of all other countries in which animal vaccination prevails, be respected; but, since the variolous epidemic of 1871-2-3, throngs of physicians, speculators, traders, dispensaries, &c., &c., all over the country have, directly or indirectly, procured virus from us with which to start, and have entered the field as producers of animal virus, underbidding each other in price, advertising extensively, issuing chromo-lithographic cards and reducing one of the most solemnly and seriously responsible professional specialties to the level of a trade, a very low one, in which we have entirely declined to compete.

We sincerely trust that the profession will appreciate the propriety of supporting, in their laborious and expensive enterprise, those through whose unceasing efforts alone such a thing as *true* animal vaccination exists in this country. The minimum of expense of maintaining a properly arranged and appointed establishment like ours, is necessarily very large. In such an establishment alone can perfect, *uniformly* perfect, virus be *invariably* produced in large quantity, indeed, in any quantity; and, even with these facilities, the *successful continuance* of animal vaccination, demands a vast amount of anxious and far from pleasant labor, and such skill and knowledge as can only be attained by a constant exercise of observation, with ample and long experience.

If physicians see fit to distribute the very moderate sum annually paid for virus in the United States among forty or fifty propagators an inevitable result will be that the most competent men will abandon the business, leaving it in the hands of those who carry it on in an inexpensive and improper manner.

One result of the labors of numerous most incompetent animal vaccinators has been the collection and sale of large quantities of so called "animal virus", poor, variable, or utterly worthless in quality. Hence a great injury and injustice, and an impression in the minds of some physicians that animal vaccine virus is very uncertain in its results.

The fact is that *true* animal virus, worthy of the name, is, if properly used, fully as reliable in primary vaccination as the very best humanized virus; while in *re-vaccination* its effects are *far more decided*, inducing typical vaccinal *phenomena* in a much larger per centage of cases than the best humanized virus, even when taken "*arm-to-arm*". It should be borne in mind that not all animal virus coming from New England is of our production. A great deal has been sold to physicians *who supposed they were purchasing virus direct from our stables*, by dealers who took good care *not* to disabuse their minds of the error. *To guard against this in future, a fac-simile of our firm signature in carmine ink will accompany every package of points from our establishment.*

TERMS:

15 Ivory "Lancet" Points.	\$2.00
7 " " " "	1.00

DISCOUNT ON LARGE QUANTITIES.

RELIABILITY GUARANTEED.

Remittance must accompany each order.

ADDRESS DR. H. A. MARTIN & SON,

ROXBURY STATION,

BOSTON, MASS.

